

RED CEDAR

TECHNOLOGY GROUP

Company Name: Red Cedar TG-MTE, LLC dba Red Cedar TG
Address: 2115 Stephens Place Suite 310, New Braunfels TX 78130
Contracting Options: SBA 8(a) Certified, GSA STARS III
Status: 8(a) Tribally Owned, Small Disadvantaged Business (SDB)
SBA 8(a) Exit Date: 3/12/2028
UEI: M9XRJJJC8DS4
Cage Code: 7VKL1
Contact: RCTG-Biz@redcedartg.com
Website: www.redcedartg.com



U.S. Small Business
Administration

ABOUT US

Red Cedar TG provides comprehensive telecommunications solutions to a diverse client base including commercial, government, and healthcare. Our expertise lies in developing, deploying, and maintaining secure, reliable, and cost-effective solutions that are sustainable. We have expanded our specialization to include not only indoor/outdoor fiber optic solutions and CAT 6 network cabling but also advanced Distributed Antenna Systems (DAS), which enhance wireless coverage in complex environments. Our portfolio covers a range of low voltage cabling solutions, catering to large-scale facilities such as hospitals and accommodating clients of varying sizes. Our experienced telecommunications team includes military veterans with over 12 years of experience, are backed by BICSI certification and relevant industry credentials, and are adept at implementing intricate telecommunications infrastructures, including state-of-the-art DAS networks.

PAST PERFORMANCE

Project: BAMC COTO DAS Expansion

Customer: Brooke Army Medical Center (BAMC)

Date: 09/2023 – 06/2026

Contract Value: \$8.6M

Description: Project included the installation and configuration of CommScope brand ERA® DAS C-RAN neutral host antenna system and ION-E® Universal Access Point 2 (UAP2) supporting all major Mobile Network Operators' (MNOs) 5G frequencies within BAMC and Consolidated Office Tower (COTO) buildings providing 95% coverage across 13 floors and over 2.1 million square feet. Additional installation of CommScope brand ONECELL® small-cell network platform at the Taylor Burk Clinic on Camp Bullis multiplying the capacity of available spectrum for over 15,000 square feet in real time to support intense usage surges and eliminate border interference and call drops due to handovers.

Project: METC Distributed Antenna System Installation

Customer: Medical Education Training Center (METC)

Date: 09/2020 – 03/2023

Contract Value: \$2.3M

Description: Project encompassed installation and termination of new cabling and fiber, covering a total of 749K feet across 20 floors in five buildings, and the installation of CommScope Universal Access Points (UAPs). The CAT 6A Plenum cabling was integral to the CommScope ION-E DAS all-digital system which includes the mesh UAP network across designated sections among the five Medical Instructional Facilities (MIF) at METC and the BAMC Head-End. This comprehensive installation required coordinating with MNOs to ensure compatibility with current and future wireless infrastructures during and post commissioning.

Project: JJ Pickle Federal Building Renovation

Customer: Hammer LGC, Inc

Date: 11/2021 – 03/2022

Contract Value: \$57K

Description: Project included the acquisition and installation of all materials, equipment, and labor for the renovation of the Corporation for National and Community Service (CNCS) area for Army Futures Command, JJ Pickle Federal Building in Austin, TX upgrading copper and fiber telecommunications backbone. Work included running and terminating over 16K feet of CAT 6 cable, 12 and 24 strand single and multi-mode fiber, and Chatworth branded equipment to multiple intermediate distribution frame (IDF) closets.

BUSINESS DATA

FOCUS AREAS

- ⇒ Indoor/outdoor fiber optic installation
- ⇒ Low voltage cabling solutions - all copper cable types.
- ⇒ Wireless network design and installation
- ⇒ Network and communications services
- ⇒ Active & Passive DAS solutions
- ⇒ Concrete coring

NAICS

- 238210 Electrical Contractors and Other Wiring Installation Contractors
- 334220 Electrical Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 513210 Software Publishers
- 517121 Telecommunications Resellers**
- 517810 All Other Telecommunications
- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 611420 Computer Training

SOCIOECONOMIC STATUS

SBA Small Disadvantage Business (SDB)
Indian Small Business Economic Enterprise (ISBEE)

RATINGS/CERTIFICATIONS

SBA 8(a)

OFFICES

2115 Stephens Place, Ste 310
New Braunfels, TX 78130
(830) 549-3111

5504 Bandera Road, Ste 203
San Antonio, TX 78238
(830) 549-3111

1728 Corporate Crossing, Ste 1
O'Fallon, IL 62269
(618) 420-9109

BENEFITS OF TRIBAL & SOLE SOURCE CONTRACTING



8(a) CERTIFIED

SOLE SOURCE ADVANTAGES

- ✓ **Sole-source awards above standard competitive thresholds for Tribal 8(a) firms.** Contracting officers may award sole-source contracts to tribally owned 8(a) participants above the standard 8(a) competitive thresholds.
13 CFR 124.506(b)(1)
- ✓ **Justification and Approval (J&A) required only for higher-dollar awards.** J&A is required for sole-source awards exceeding \$25M (or \$100M for Defense), in accordance with FAR requirements.
13 CFR 124.506(b)(5); FAR 19.808-1(a); FAR 6.303; DFARS 219.808-1(a)
- ✓ **Streamlined acquisition through direct negotiation.** The 8(a) program allows streamlined award handling, and SBA may authorize the Contracting Officer to negotiate directly with the 8(a) participant. *13 CFR 124.503; FAR 19.808-1(c)*
- ✓ **Reduced protest risk for sole-source awards.** Eligibility and size status of 8(a) participants for sole-source awards are not subject to protest, improving procurement certainty. *13 CFR 124.517(a)-(b)*
- ✓ **No standard competitive threshold cap for Tribal 8(a) sole-source awards.** Tribal 8(a) entities are exempt from the usual 8(a) competitive thresholds, allowing for larger sole-source awards with appropriate approvals. *13 CFR 124.506(b)*

WHY TRIBAL?

- ✓ Prime contractors may receive Small Business and SDB subcontracting credit for subcontracts awarded to tribally owned partners like Red Cedar TG.
FAR 19.703(c)(1)(i)
- ✓ Indian Incentive Program (IIP) - Eligible Prime contractors may receive a 5% incentive payment for subcontracting with a tribally owned partner like Red Cedar TG.
DFARS 252.226-7001
- ✓ Eligible firms may participate in Department of the Interior *Buy Indian* set-asides as Indian Economic Enterprises (IEE) under the *Buy Indian Act*.
25 U.S.C. 47; DIAR Part 1480.

CONTRACT VEHICLES



CONTRACT NO. 47QTCB22D0418

- ✓ 8(a) STARS III is a Best-in-Class (BIC) contract designated by the Office of Management and Budget (OMB) as a preferred governmentwide solution.
- ✓ \$50B program ceiling and five-year base period with one three-year option. This allows for long-term planning of large-scale program requirements.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.602**), incentive (**FAR 16.4**), and time-and-material (**FAR 16.601**) terms.
- ✓ Ancillary services and/or equipment are permitted when integral and necessary to the IT services-based solution. This enables integrated IT services-based solutions.
- ✓ Enables federal clients to earn SDB credit.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ No protests on orders under \$10M, except on the grounds that the order increases the scope, period, or maximum value of the GWAC.



CONTRACT NO. 47QTCA24D0087

Special Item Numbers (SINs):

511210	Term Software License
518210	Cloud Services
54151	Software Maintenance
54151S	Professional IT Services
541519ICAM	Identity, Credential, & Access Management Services

- ✓ Multiple Award Schedule (MAS) is a BIC contract designated by the OMB as a preferred governmentwide solution.
- ✓ Contract types include fixed price (**FAR 16.2**), labor-hour (**FAR 16.601**), and time-and-material (**FAR 16.602**) terms.
- ✓ Offers blanket purchase agreements (BPA) to meet your strategic sourcing, compliance requirements, and socio-economic goals.
- ✓ Eligible federal, state, and local governments can issue market research or RFQ to vendors.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.
- ✓ Complimentary GSA team scope compatibility reviews for contract compliance.



30-60 DAYS

The time it typically takes for a quick, smooth transition to full operations with an 8(a) company.



LEARN MORE

Visit our website or contact us at
RCTG-Biz@redcedartg.com